

#### **Presidents Report**

The 2012-2013 season was a season that almost did not start for the Kilmore Swimming Club, although once the new committee was in place movement started to bring the club back to life. The 2012-2013 season saw the creation of a non-competitive squad, something the club has not undertaken before; the non-competitive squad started with only four swimmers and in our eyes was a success as we had reached swimmers who would not normally be interested in swimming with a club. The competitive side of the club grew from only 13 swimmers at the start of the season to 22 swimmers towards the end; it was great to see some new faces in the pool and just as good to see some old swimmers return.

Even though we may not have grown in numbers too much I do feel that we have grown as a club, the reintroduction of the winter relays was a great success and the inaugural pilgrimage to the NT open and age championships was a big step forward for the club in offering more opportunities for our swimmers.

The clubs social events were also a great success the laser tag day brought together the whole club, competitors, non-competitors and parents bonding as a team. Our pool deck dinners after training have been a great and simple way to bring the club together and relax with each other.

Over the past 12 months I feel the club has transformed to a more inclusive and family orientated environment. Having people on the committee that have a genuine interest in the club going ahead has made a big difference this year; although they might be very time poor they all have put in time they don't have to assist in the smooth running of the club. I feel that the club is heading in the right direction, there has been more focus on the swimmers over the last 12 months and it is looking like this will continue into the future.

My recommendations for the incoming committee would be to revisit the idea of a strategic plan for the club, to set some goals of where we want to be in 3 or 5 years and put a plan in place to achieve the goals. It is not that we don't have direction in the club, we just need to put it in writing so everyone is on the same page.

Lastly I would like to thank anyone and everyone who has helped out over the past season, your input into the club is greatly valued, however small or large your contribution may have been, every bit helps.

Regards

Lynton Pyle President Kilmore Swimming Club

### Treasurers Report

When the 2012-2013 season started our financial position was looking good, we had \$10,907.68 in the bank and no outstanding accounts; this said though there was concern over how long this would last noting that we were looking at reduction in returning members and Annual Swim Meet our biggest fundraiser was yet to be planned. The new committee decided to forge ahead with the swim meet even though most of them had little to no experience in running a meet, the meet turned out to be a great success bringing in over \$3,500 for the club.

The clubs laptop was very out of date and desperately required replacement, so the club purchased a new laptop for the Secretary to use and a copy of MYOB for the Treasurer at a total cost of \$1,167.57. As we only had paper copies of the previous year's financials the accounts structure in MYOB had to be set up again due to this you will see in the audited report that certain accounts do not match up with the previous seasons. This will be rectified in the coming season to provide more accurate forecasting.

With the introduction of the non-competitive squad the total number of swimmers peaked at 25, bringing the income from lane fees to \$9,361.00 this adequately covered our lane hire which totalled \$9,206.22 for the season. This left us with a \$154.78 profit on training fees which is down from \$2,406.80 last season; although in my opinion this is not a bad thing. It is our belief that the club should not be making profit off its swimmers unless that profit is going to be directly attributed to further development for the swimmers, something that has not happened in the past. As the Treasurer I feel that we have brought the fees down to a reasonable level for the swimmers whilst still covering the cost of lane hire.

Besides the computer we have not made any major purchases this past season with the two Bunnings BBQ's towards the end of the season (monies banked after books closed on 30th April) we are sitting in quite a good position to purchase some equipment that will benefit the swimmers. I would make the recommendation to the incoming committee that they look at reducing the bank balance by purchasing equipment to assist the swimmers & coaches in training & competition and/or assets that would promote the club with in the community (i.e signage at the pool).

In conclusion I believe the Kilmore Swimming Clubs financial position is quite strong, there is enough income to run our programs and enough money in the bank to grow the club over the next few years.

Please see Annex a. for the full profit and loss statement and if you wish to see the audited financial report it will be made available.

Regards

Jennifer Lonie Treasurer Kilmore Swimming Club

#### Coaches Report

I would like to start this report by thanking everyone on our team, swimmers, parents, committee members and any other extended family members whom have contributed in any way, however small it seems as every little bit has helped to keep our club up and running smoothly for another competitive year.

At the beginner of our last competitive season we set a few goals, the main being to increase membership and keep our club functioning, another was to provide an enjoyable and friendly social atmosphere for our swimmers, we feel we have succeeded at both to a certain point and once again looking ahead at this year with these goals once again at the forefront.

Some of the swim meets/events we have had representatives competing in:

- Winter Relays
- Country Short Course Championships
- Various swim meets
- State Championships
- Pennant Season
- District Championships
- Country Interdistrict Championships
- All Juniors
- Northern Territory Open and Age Championships

We are always proud of our swimmers, whenever competing they always show great sportsmanship, camaraderie and kind regard for both our own team and others in winning or defeat.

As coaches we have try to keep our knowledge and skills up to date by attending Swimming Victoria conferences, general meetings and workshops through the year. Lynton is now an accredited Bronze level coach and achieved a very high standard of competency in his assignments. Lynton and I also gained our SWD coaching qualifications; I must say an enlightening and interesting course across the broad spectrum, very well worth our time.

Below is a few of the items we felt we did achieve (although they are not all we had planned) during our season:

- Increased membership.
  - o This was also due to the introduction of the non-competitors so that we could maybe have a smoother transition to competition. We are always looking at competition as that is what we are about and what we are trained to do. Some swimmers are just a little shy at first and by entering the club as non-competitors the sport is not as confronting and also not so full on for the parents to get their heads around.
- Reintroduced winter relays (had a whole lot of fun with these)
- Covered a lot of swims in our pennant season considering low numbers we finished third overall.

- Team for country short course in Wangaratta. Hoping to get a team together again soon for Wodonga.
- Attendance of a team at Northern Territory Age and State Championships (held in Darwin), whom did a fantastic job. This was a first for us and started as an idea for a swim camp, the team was the best, impeccable manners and behavior parents should be proud. Even though we had a heavy schedule we also had a lot of fun, I think the last day was renamed the never-ending day, I still can't believe we fitted so much in.

We have also initiated an education of our swimmers, to look at any sport they decide to and participate in from a holistic approach both physically and psychologically (they probably haven't noticed). We would like to think our team will benefit from more than just the physical side of swimming, our aim is to produce good people, with a great outlook on life, not just good swimmers.

Regards

Jennifer Lonie Head Coach Kilmore Swimming Club

## Annex a.

# Season 2012/2013 Profit & Loss Statement

Income			
Other Income		\$104.55	
Training Fees		\$9,361.00	
Membership Fees		\$968.89	
Grant Income		\$350.00	
Fundraising		\$2,489.15	
Swim Meet		\$1,935.95	
Swim Meet Entries		\$3,420.40	
Swim Meet Sponsorship		\$300.00	
Meet Entry Fees		\$160.00	
Uniform		\$160.00	
Total Income			\$19,249.94
Cost Of Sales			
Gross Profit			\$19,249.94
Expenses			
General Expenses			
Bank Fees	\$15.00		
Affiliation and Other Fees	\$528.60		
Trophies & Awards	\$106.95		
Coaching Development	\$500.00		
Coaching Insurance	\$583.00		
Training Equipment	\$432.00		
Catering	\$287.66		
Pool Hire - Training	\$9,206.22		
Pool Hire - Event	\$988.50		
Meet Expences	\$751.84		
Meet Entries	\$476.63		
Referees	\$375.00		
Uniform	\$196.95		
Internet	\$135.46		
Computer Expenses	\$1,167.57		
Swimmer Assistance Funds	\$500.00		
Donations	\$130.00		
Stationery	\$52.22		
Fundraising Expenses	\$463.81		
Total General Expenses		\$16,897.41	
Total Expenses			\$16,897.41
Operating Profit			\$2,352.53
Net Profit/(Loss)			\$2,352.53